

# **22<sup>ND</sup> YEAR • 130+ EVENTS**

LOCATED IN THE TOP 10 FEEDER MARKETS

## **Over \$10 Billion in Total Travel & Hospitality Spend**

were influenced by the Travel & Adventure Shows



We come to this show every year with a bigger list than we had the year before. You never know what travel options you'll find when wandering the aisles. Speaking live with the booth representatives is important to us in making sure that we can personalize our trip. *– Rachel, New York, NY* 

**95%** plan on returning to the show

Audience Demographic Insights Reveal the Shows Attract Affluent, Educated, Active Consumers



#### Attracting the Right Audience We Deliver Pre-Qualified Travelers

\$750M<sup>+</sup> Over \$5,000 97%

\$750M<sup>+</sup> Million Dollars Spent Annually on Travel

Over \$5,000 Average Per Trip Travel Spend

**97%** Of Attendees are Passport Holders



#### **Ready to Travel** Where Our Attendees Are Interested in Going



VS



Intend to take more or the same number of domestic trips

Take regional getaways multiple times a year

#### International

Of attendees took 1 or more international trip

more international trips over past 12 months

Will take the same or more international trips in next 12 months

Are interested in international travel

### **Types of Vacations Interested In**

Leisure/Cultural
89%

Active/Adventure
71%

Culinary/Experiential
55%





#### Influence Bookings Among Ready-to-Buy Consumers

1111 86%

of those looking to book a trip, booked with an exhibitor they met at the show





90%

11117 71%

of attendees spend over \$5,000 with exhibitors they met at the show



We love to travel and we're always trying to find new and exciting places to go. That's why we come to this show year after year! – *Allan, Palo Alto, CA* 

86%



Indicated the **show** has an impact on where they go on their next trips Of attendees **booked one or two trips with an exhibitor** they met at the show



Found **more confidence in making travel plans** with the exhibitors based on their involvement with the show

The ease of going online to do research is great, but I feel like I don't always get the full picture. That's why I love these Shows - I have the chance to get the real information directly from a local rep in each booth that tailors my trip directly to me. – *Phil, Denver, CO* 

### **Qualified Attendance Per Market**

	Consumers	Travel Trade	Travel Advisors	Media
SEATTLE	5,500 – 7,500	700 – 900	275 – 375	25 – 50
WASHINGTON, DC	14,750 – 18,000	1,050 – 1,300	250 – 425	40 – 75
NEW YORK	20,000 - 24,500	2,250 – 3,500	475 – 900	275 – 375
PHOENIX	5,500 – 8,500	750 – 1,000	275 – 375	25 – 50
CHICAGO	15,500 – 19,000	1,450 – 2,000	400 – 550	50 – 75
SOUTH FLORIDA	6,500 – 8,000	800 – 900	250 –350	50 – 75
LOS ANGELES	16,000 – 20,000	1,750 – 2,750	500 – 725	85 – 150
BAY AREA	15,500 – 19,000	1,450 – 1,850	375 – 425	50 – 75
DALLAS	7,250 – 10,500	850 – 1,200	325 – 425	25 – 50

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### **Making an Impression**

Multi-Media Campaigns Generate Hundreds of Millions of Impressions Nationwide

### **620** Million

Reached VIA Highly Targeted Mass Media Campaign



Visit www.TravelShows.com For More Information

\*Survey results collected from Travel & Adventure Show attendees during the ticket purchase process.